

# list **BIV** Biggest commercial real estate brokerages

Ranked by number of licensed commercial agents in 2011<sup>1</sup>

Rank '11	Company	Year founded	Manager	No. comm. leases in '10/'09	No. comm. sales in '10/'09	No. commercial agents '11/'10
1	<b>Colliers International</b> 200 Granville St Suite 1900, Vancouver V6C 2R6 P: 604-681-4111 F: 604-661-0849 <a href="http://www.colliers.com">www.colliers.com</a>	1898	David Bowden, CEO, Canada	NP 782	NP 193	142 144
2	<b>Cushman &amp; Wakefield Ltd</b> 700 Georgia St W Suite 700, Vancouver V7Y 1A1 P: 604-683-3111 F: 604-683-0432 <a href="http://www.cushwake.com">www.cushwake.com</a>	1913	Hendrik Zessel, senior managing director	NP NP	NP NP	69 62
3	<b>CB Richard Ellis Ltd</b> 1111 Georgia St W Suite 600, Vancouver V6E 4M3 P: 604-662-3000 F: 604-684-9368 <a href="http://www.cbre.ca">www.cbre.ca</a>	1984	Mark Renzoni, executive vice-president, regional managing director	NP NP	NP NP	57 54
4	<b>NAI Commercial</b> 535 Thurlow St Suite 100, PO Box 37, Vancouver V6E 3L2 P: 604-683-7535 F: 604-691-6688 <a href="http://www.naicbc.ca">www.naicbc.ca</a>	1981	Greg McPhie, managing partner, B.C.	133 172	108 111	52 54
5	<b>DTZ Barnicke</b> 475 Georgia St W Suite 800, Vancouver V6B 4M9 P: 604-684-7117 F: 604-684-1017 <a href="http://www.dtzbarnicke.com">www.dtzbarnicke.com</a>	1968	Scott Primrose, managing partner Robert Saunders, partner John McIntyre, partner	NP 355	NP 83	47 50
6	<b>Avison Young</b> 1055 Georgia St W Suite 2100, Vancouver V6E 3P3 P: 604-687-7331 F: 604-687-0031 <a href="http://www.avisonyoung.com">www.avisonyoung.com</a>	1978	Mark Hannah, managing director	NP NP	NP NP	42 36
7	<b>Macdonald Commercial Real Estate Services Ltd</b> 1770 7th Ave W Suite 301, Vancouver V6J 4Y6 P: 604-736-5611 F: 604-736-7976 <a href="http://www.macdonaldcommercial.com">www.macdonaldcommercial.com</a>	1996	Tony Letvinchuk, president	NP NP	NP NP	33 32
8	<b>Newmark Knight Frank Devencore</b> 543 Granville St Suite 1001, Vancouver V6C 1X8 P: 604-681-3334 F: 604-681-5255 <a href="http://www.devencorenkf.com">www.devencorenkf.com</a>	1998	Jon Bishop, vice-president and general manager	NP NP	NP NP	11 9
9	<b>HQ Real Estate Services</b> 1285 West Broadway Suite 530, Vancouver V6H 3X8 P: 604-899-1122 F: 604 608 5601 <a href="http://www.hqreservices.com">www.hqreservices.com</a>	NP	David England, principal and CEO David Goodman, principal Mark Goodman, principal	NP NP	NP NP	10 NP
10	<b>Re/Max Commercial Advantage</b> 889 Pender St W Suite 501, Vancouver V6C 3B2 P: 604-899-9293 F: 604-899-1293 <a href="http://www.commercialadvantage.ca">www.commercialadvantage.ca</a>	2008	Moojan Azizi, managing broker	29 5	15 2	7 7
11	<b>Jones Lang LaSalle</b> 400 Burrard St, 21st floor, Vancouver V6C 3A6 P: 604-998-6001 F: 604-998-6018 <a href="http://www.joneslanglasalle.ca">www.joneslanglasalle.ca</a>	2011	Ray Ahrens, executive vice-president	0 NP	0 NP	5 0
12	<b>Frontline Real Estate Services Ltd</b> 5658 176 St Suite 200, Surrey V3S 4C6 P: 604-687-8300 F: 604-687-8322 <a href="http://www.flre.ca">www.flre.ca</a>	2009	Jordan MacDonald Justin Mitchell, directors	10 5	40 30	5 NP
13	<b>RGD Commercial Realty Advisors Inc</b> 610 Granville St Suite 610, Vancouver V6C 3T3 P: 604-628-4000 F: 604-628-4340 <a href="http://www.rgdcommercial.com">www.rgdcommercial.com</a>	2005	Rob DesBrisay, president	NP NP	NP NP	4 4
14	<b>Corbel Commercial Real Estate Services</b> 632 Citadel Parade, Vancouver V6B 1X3 P: 604-609-0882 F: 604-609-0886 <a href="http://www.corbelcommercial.com">www.corbelcommercial.com</a>	2006	Robert Tham, managing broker	NP 50	NP 13	2 2
14	<b>Taurus Commercial Real Estate Services</b> 2383 King George Hwy Suite 207, Surrey V4A 5A4 P: 604-531-1686 F: 604-531-1658 <a href="http://www.tauruscommercial.ca">www.tauruscommercial.ca</a>	2008	Cliff Raps, president	NP NP	NP NP	2 2

Sources: Interviews with above companies and BIV research. Companies that responded to requests for information are listed. NR Not ranked NP Not provided 1 - Provided by the Real Estate Council of B.C.